

WORK, WELLBEING, & SCARCITY II

PMAP 8141: Economy, Society, and Public Policy

September 26, 2019

**Fill out your reading report
on iCollege!**

PLAN FOR TODAY

XYZ Airlines revisited

Calculus party!!!

Utility and indifference

Maximizing utility

Income and substitution effects

XYZ AIRLINES REVISITED

Are We Running Out of Ideas? (Ep. 310)

November 29, 2017 @ 11:00pm

by **Stephen J. Dubner**

Produced by **Greg Rosalsky**



LISTEN NOW:



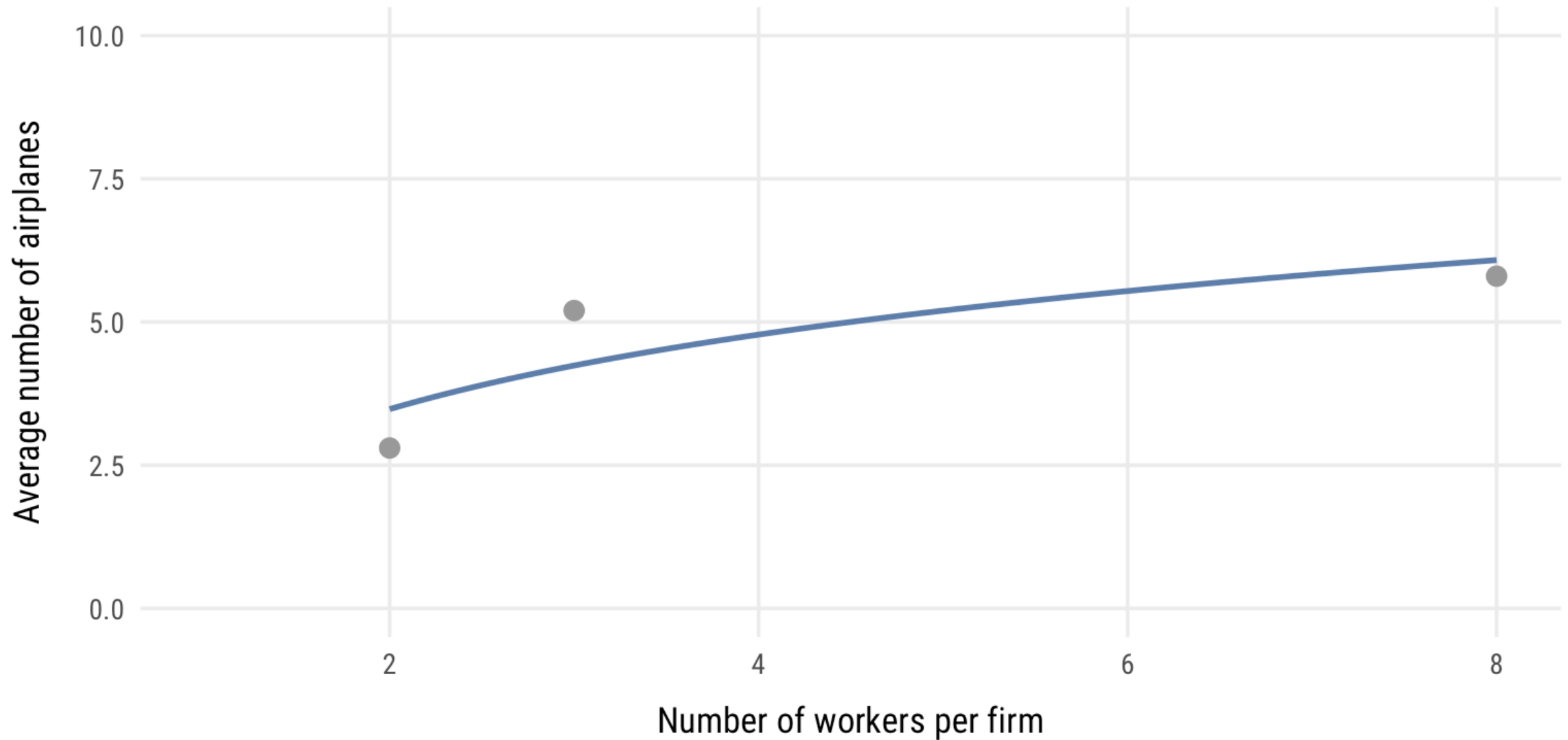
Stuck in a rut: If new ideas spread so easily, why is productivity growth slowing? (Photo: Wikimedia Commons)

*Our latest Freakonomics Radio episode is called “Are We Running Out of Ideas?” (You can subscribe to the podcast at **Apple Podcasts** or **elsewhere**, get the **RSS feed**, or listen via the media player above.)*

Economists have a hard time explaining why productivity growth has been shrinking. One theory: true innovation has gotten much harder – and much more expensive. So what should we do next?

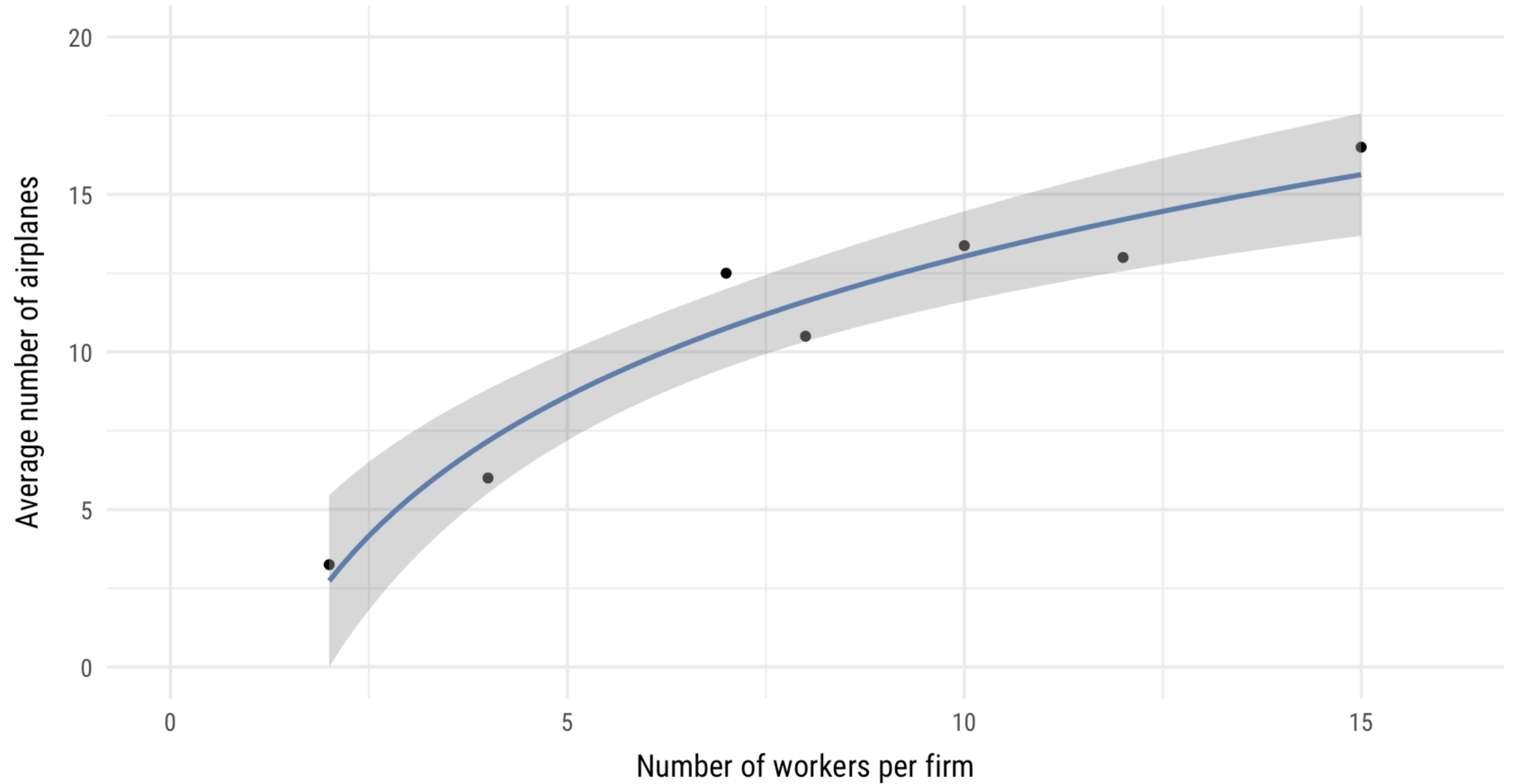
Average number of airplanes produced by 3 firms

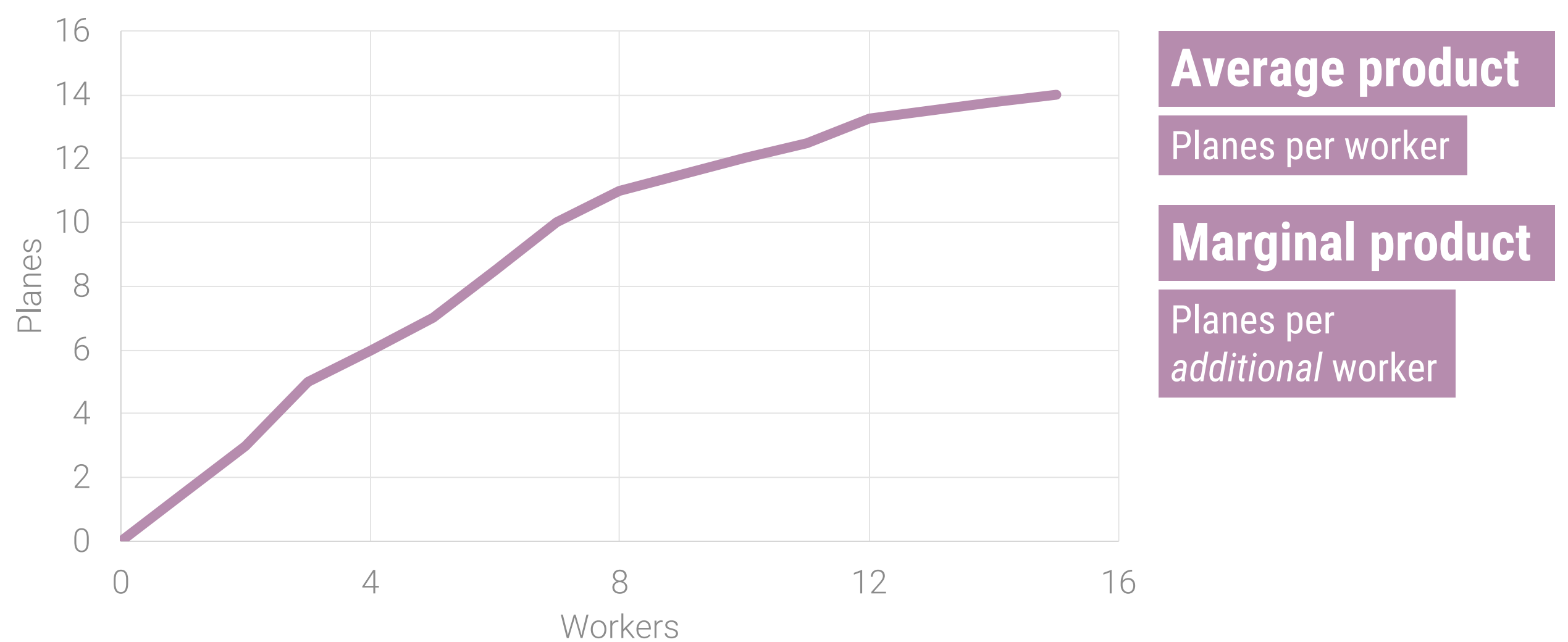
Five rounds played



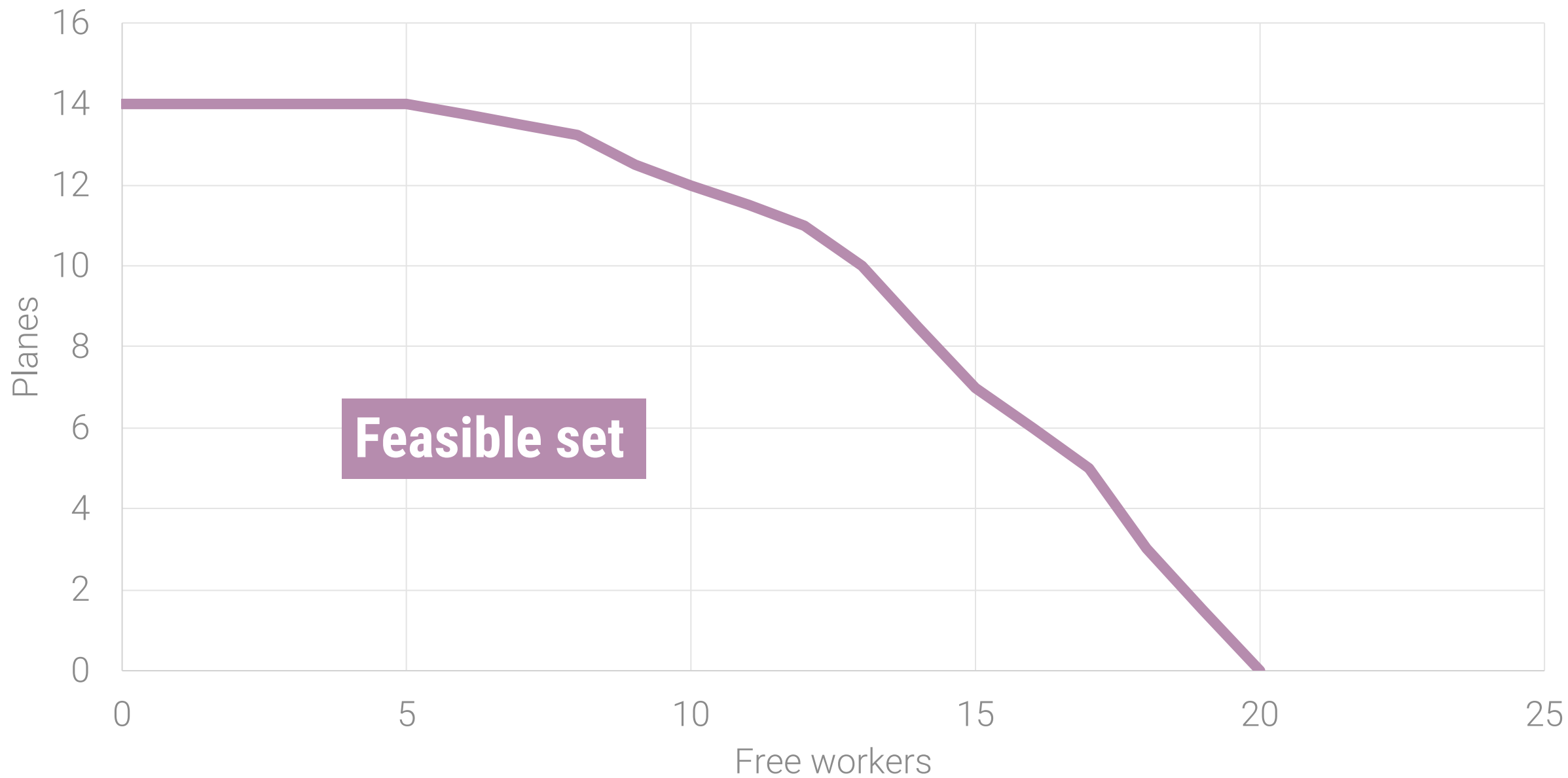
Average number of airplanes produced by 10 firms

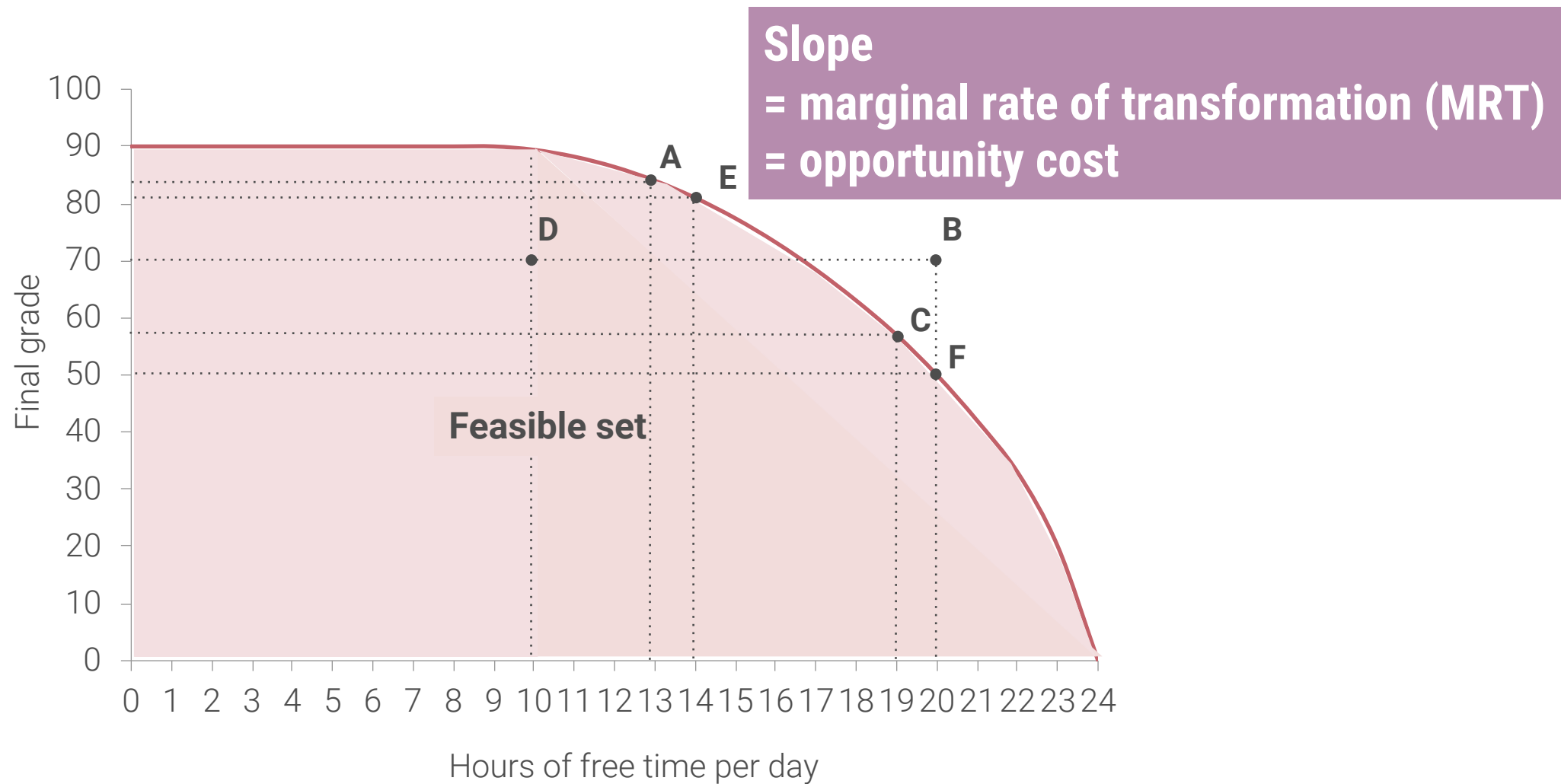
Averaged over 4 rounds; firms varied in size





Workers	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Planes	0	1.5	3	5	6	7	8.5	10	11	11.5	12	12.5	13.25	13.5	13.75	14





	A	E	C	F
Free time	13	14	19	20
Grade	84	81	57	50
Opportunity cost		3		7

OPPORTUNITY COST

The value of the thing you can't do because of a decision

The value of the forgone option

OPPORTUNITY COST

Cost for
theater concert

\$25

Value of park
concert *to you*

\$15

Economic
cost of theater

\$40

Value of theater
concert *to you*

\$50

\$35

Your choice

Theater

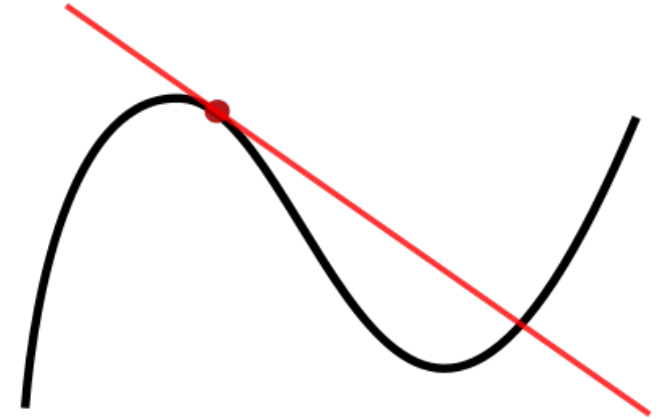
Park

CALCULUS PARTY!!!

2 REASONS FOR CALCULUS

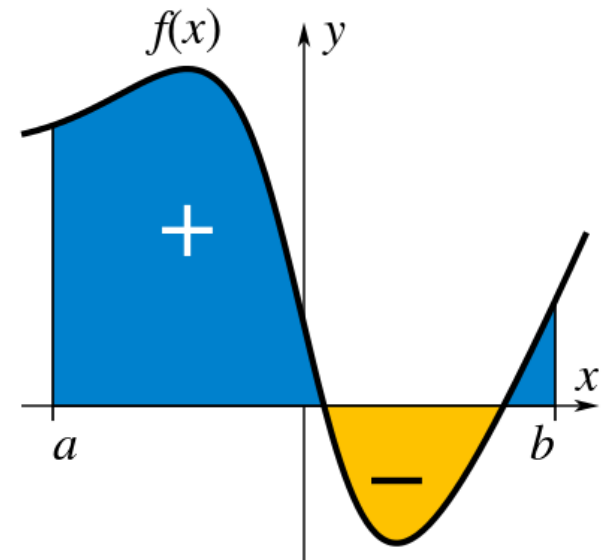
Find the slope of a line

Differential calculus



Find the area under a line

Integral calculus



DRAWING LINES WITH MATH

$$y = mx + b$$

y

A number

x

A number

m

Slope

$\frac{\text{rise}}{\text{run}}$

b

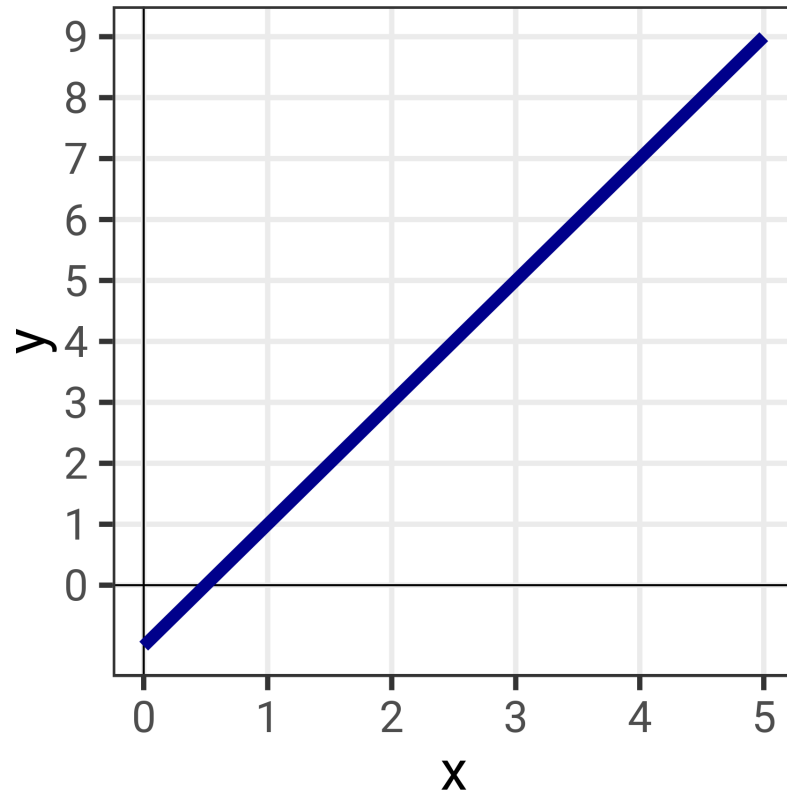
y intercept

SLOPE

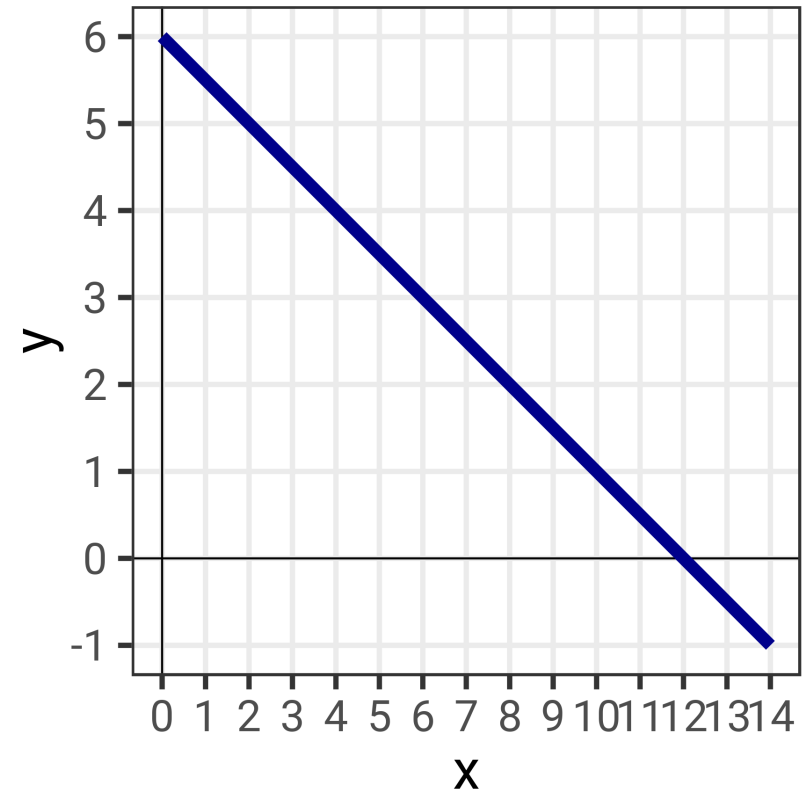
**Slope =
rise/run =
how y changes as you change x**

SLOPES AND INTERCEPTS

$$y = 2x - 1$$



$$y = -0.5x + 6$$



GRAPH THESE

$$y = 5x + 2$$

$$y = x - 1$$

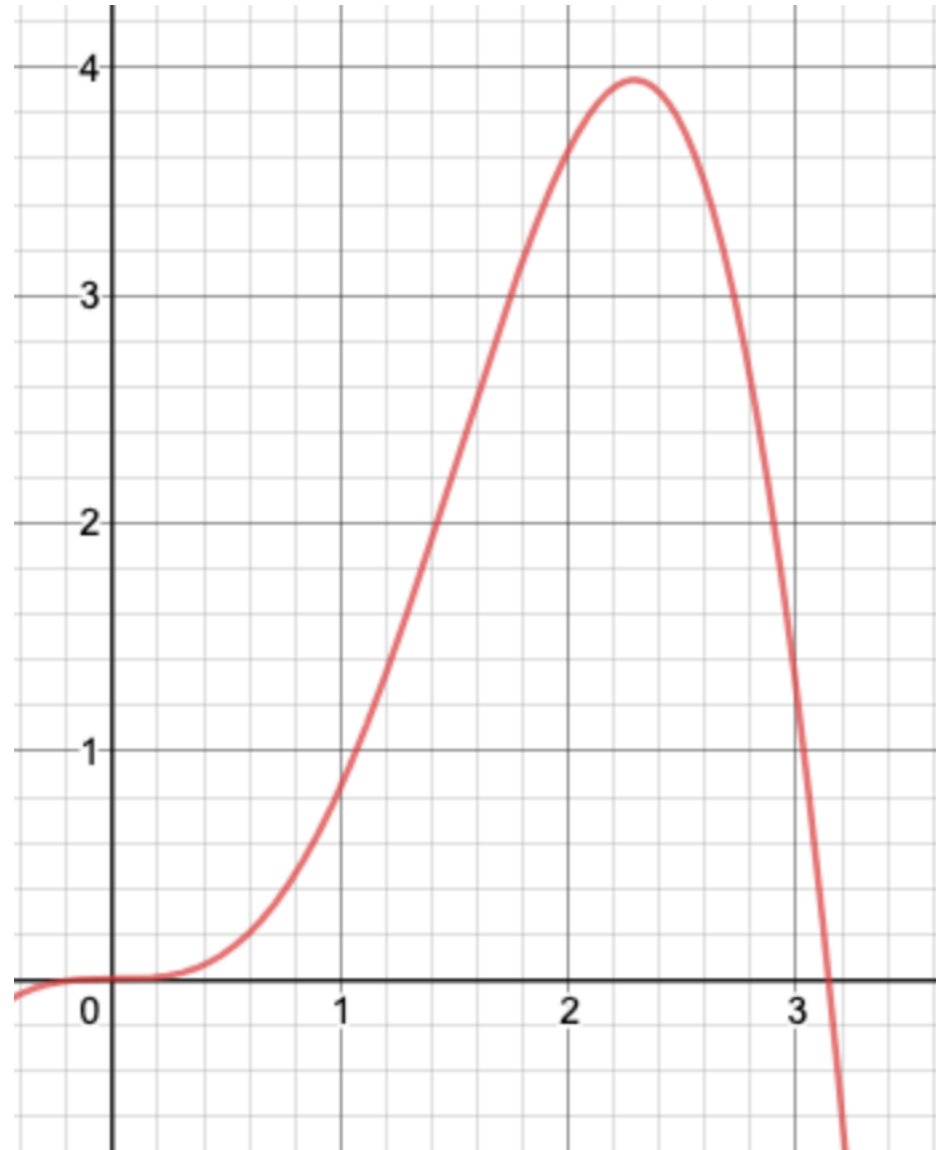
$$y = -2x + 11$$

$$y = 6 - 2x$$

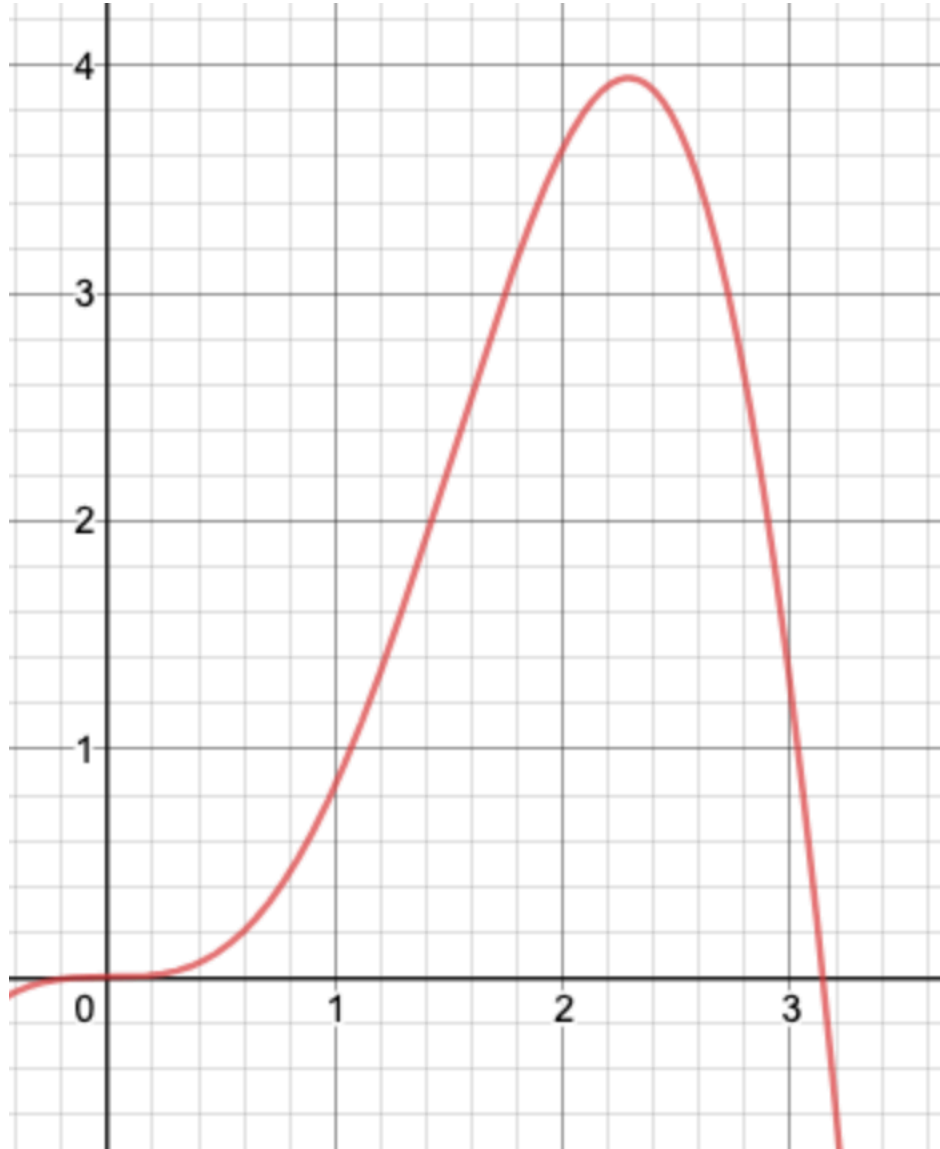
$$y = 0.33x - 1$$

$$y = 0.75x - 3$$

WHAT ABOUT CURVY LINES?



NO SINGLE SLOPE

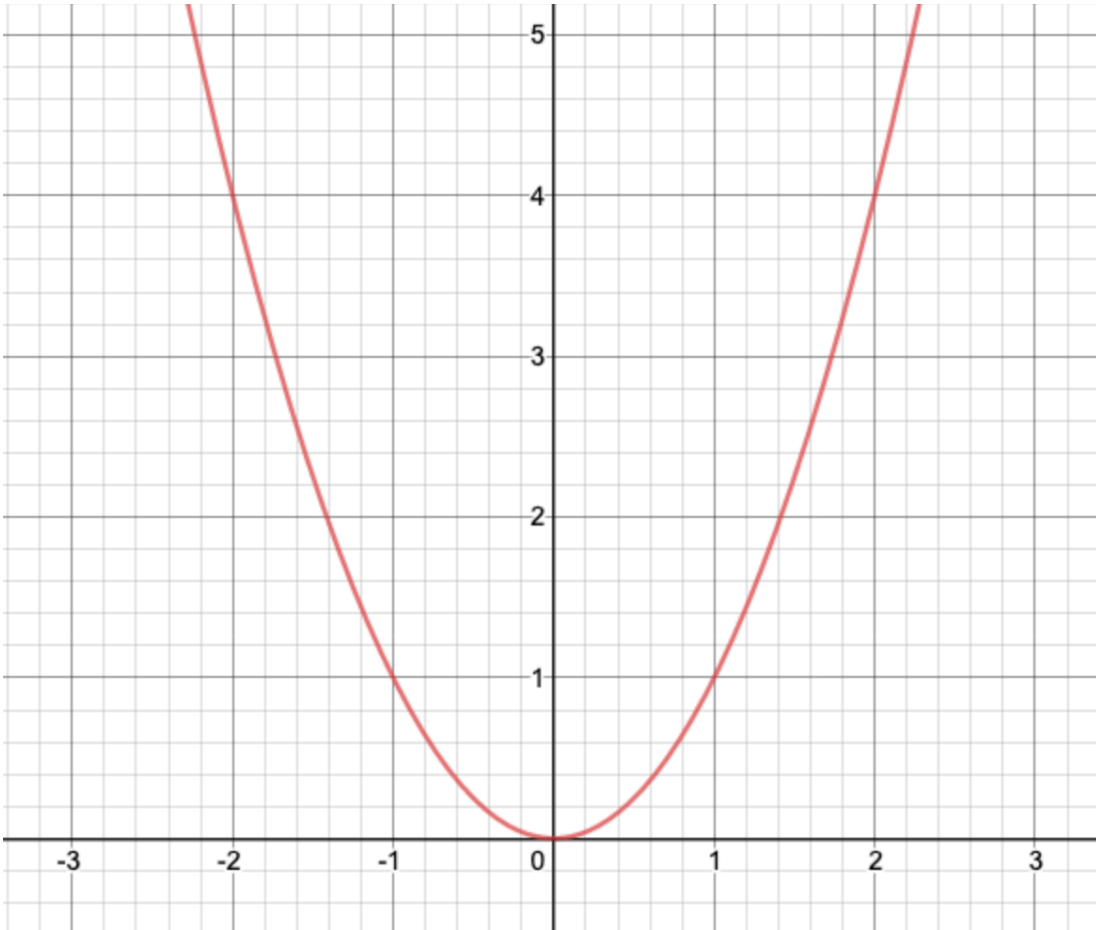


**Slope is different
at every x**

**Slope will be a
formula, not a
single number**

Derivative

DERIVATIVES



$$y = x^2$$

Power rule

Move exponent down to coefficient, reduce exponent by 1

$$y' = 2x$$

$$y = 3x^3 - 4x^2 + 6x - 1$$

$$y' = 9x^2 - 8x + 6$$

$$y = 5x + 2$$

$$y' = 5$$

YOUR TURN

$$y = 3x^2 - 4x + 8$$

$$y = -2x^4 - 2x + 100$$

$$y = 7x + 2$$

PARTIAL DERIVATIVES

Power rule only
works with 1 variable

$$u = xy$$

PARTIAL DERIVATIVES

Do the x part first,
then do the y part

x part / y part

$$u = xy \qquad u' = \frac{y}{x}$$

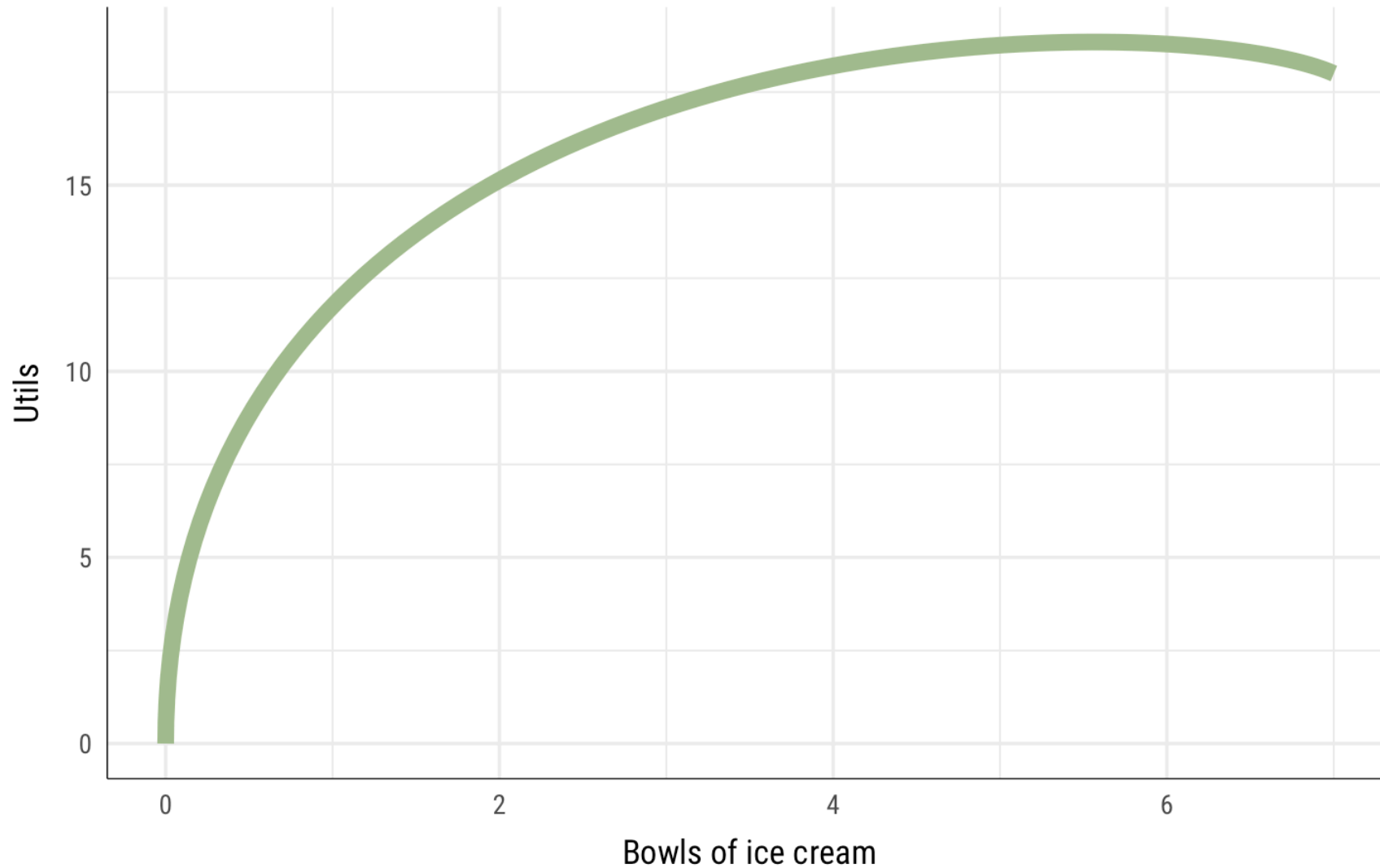
UTILITY & INDIFFERENCE

UTILITY

Happiness points



Diminishing marginal utility



UTILITY BUNDLES

**Theoretical combination of goods
that provide same level of utility**

$$u(x_1, x_2)$$

$$u(x_1, x_2) = x_1 x_2$$

UTILITY BUNDLES

$$u(x_1, x_2) = x_1 x_2$$

$$u(1, 2) \quad \mathbf{2}$$

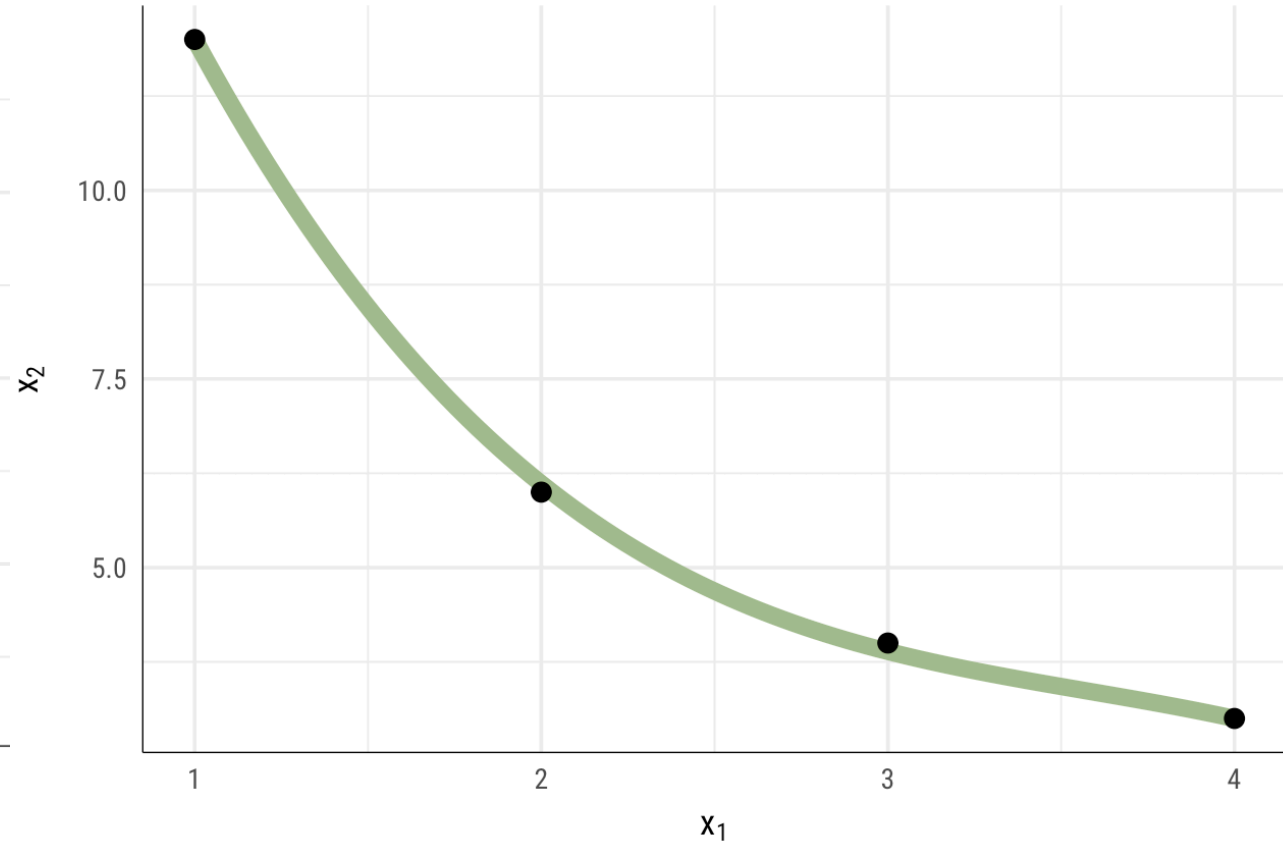
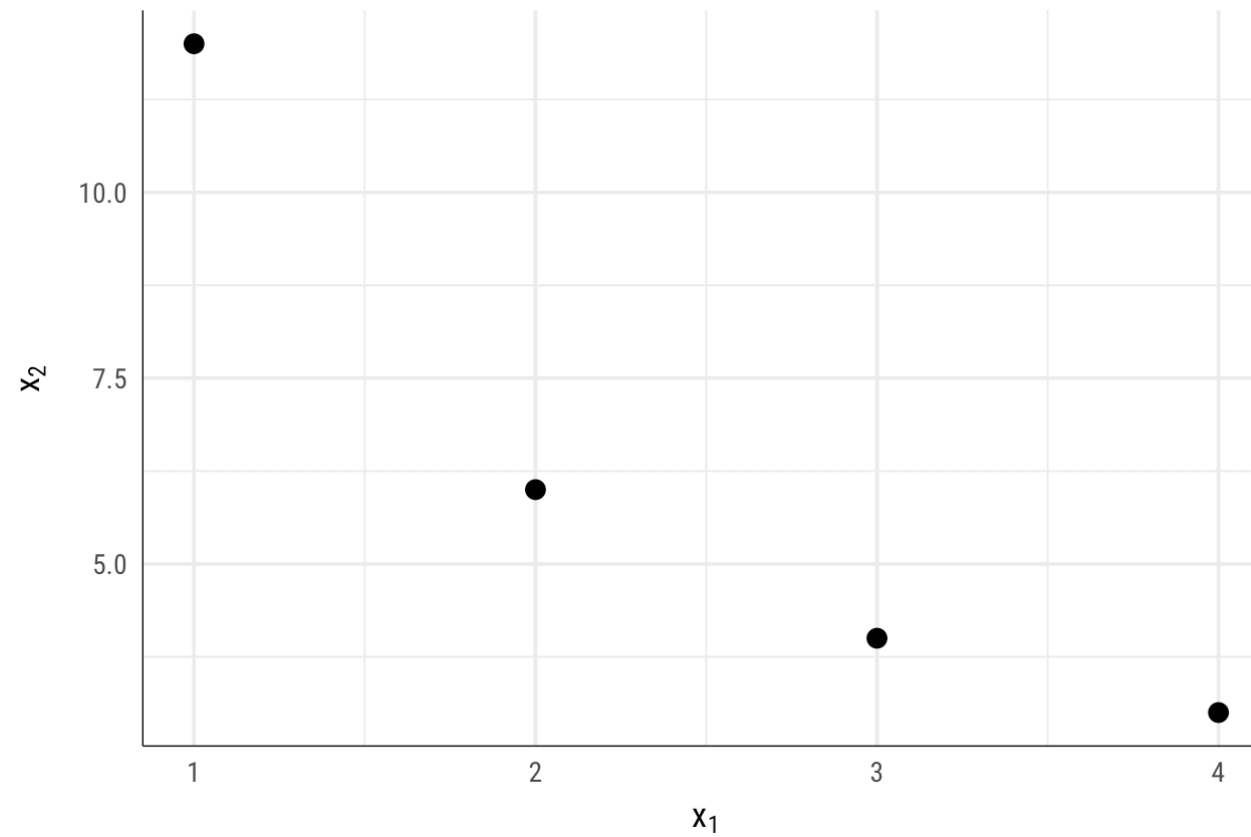
$$u(100, 3) \quad \mathbf{300}$$

$$u(4, 1) \quad \mathbf{4}$$

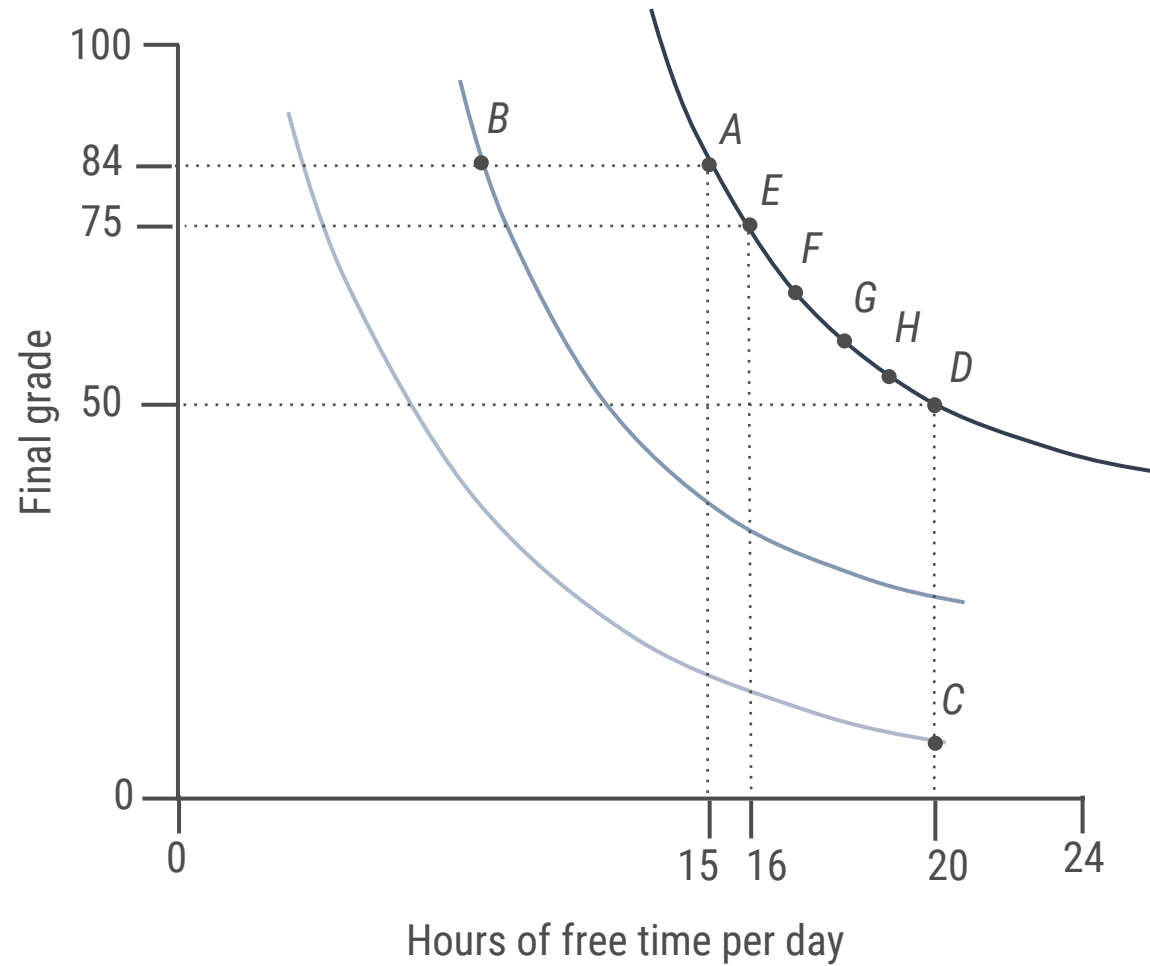
What combinations of inputs will produce 12 utils?

$$u(x_1, x_2) = x_1 x_2$$

$$u(x_1, x_2) = x_1 x_2$$



INDIFFERENCE CURVES



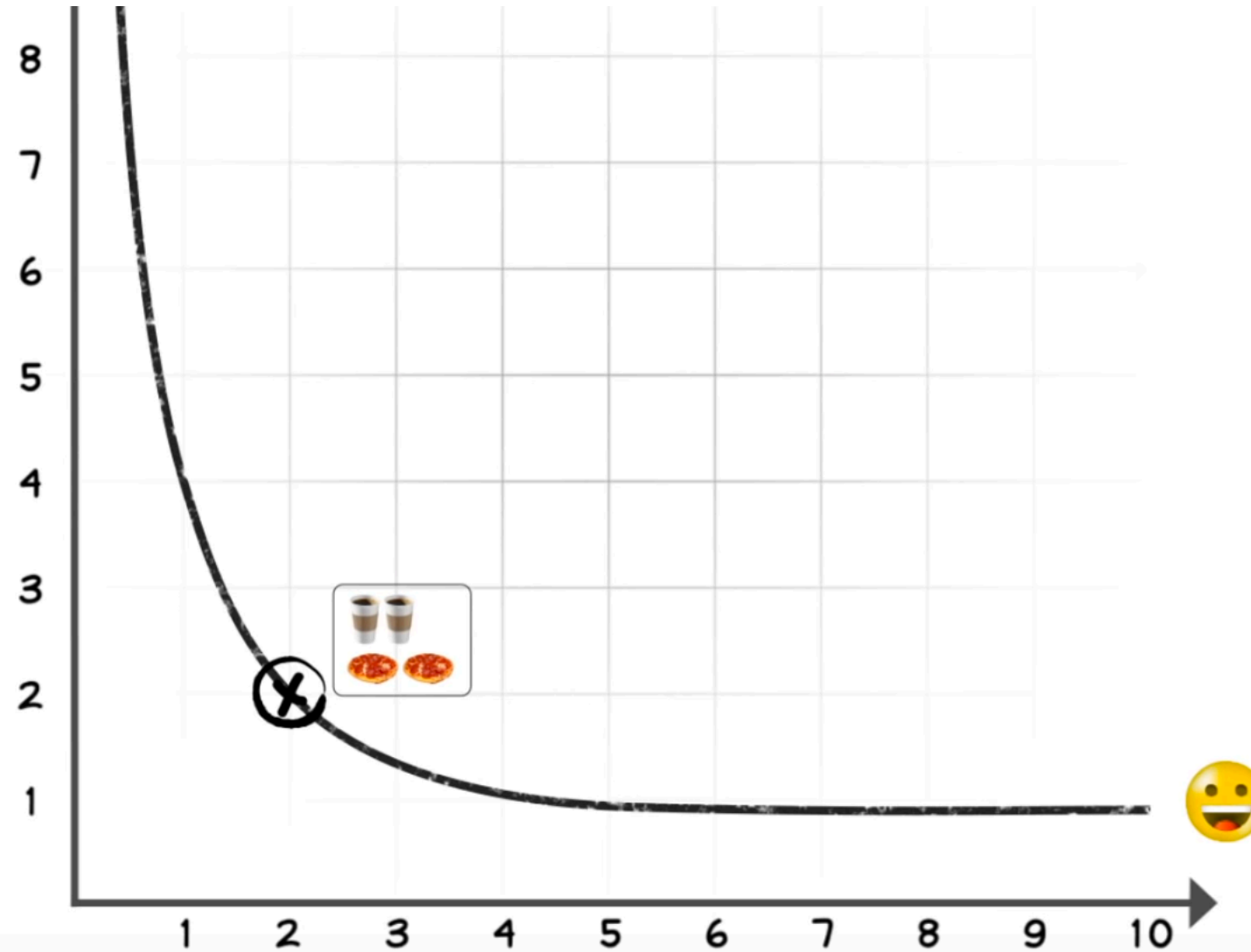
INDIFFERENCE CURVES

Theoretical points where we're equally happy with a mix of goods

**Measured in utility
(or “utils”, or happiness points)**

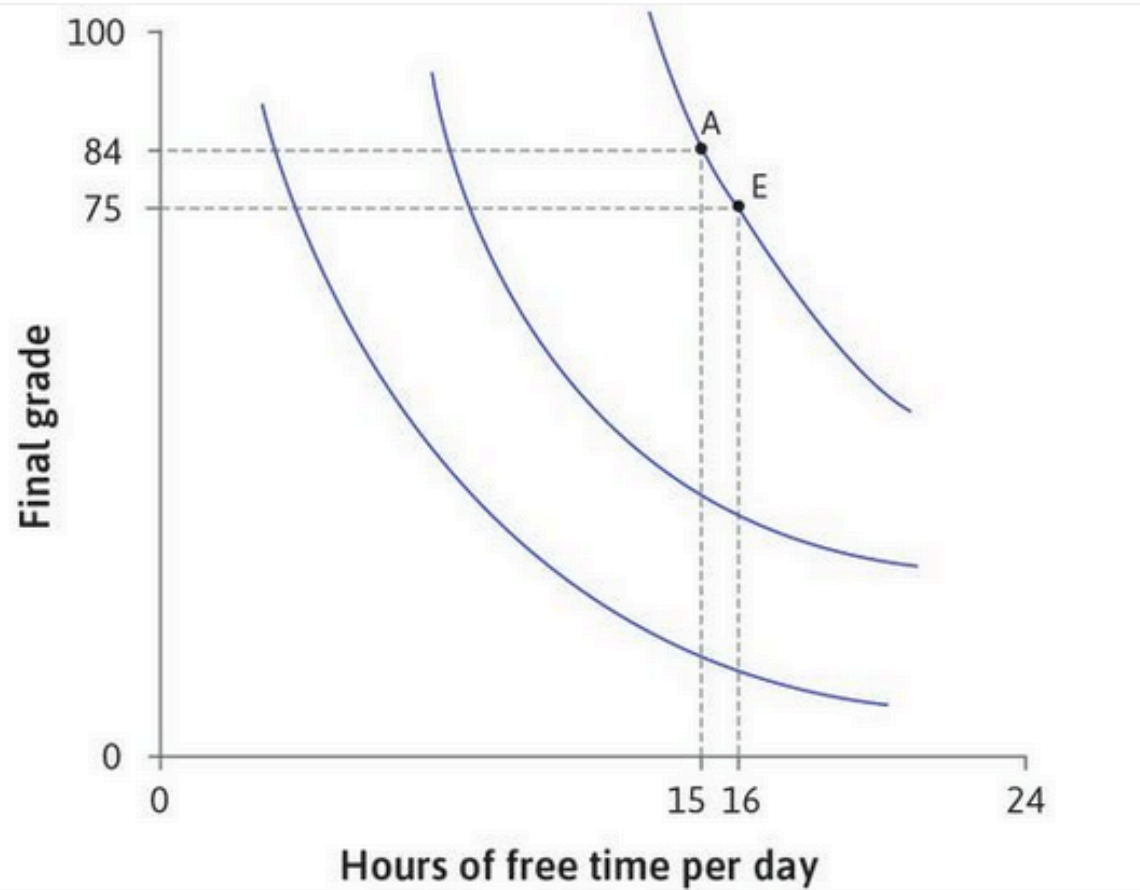
Higher curves = more utils


CLIPS OF
COFFEE
PER WEEK

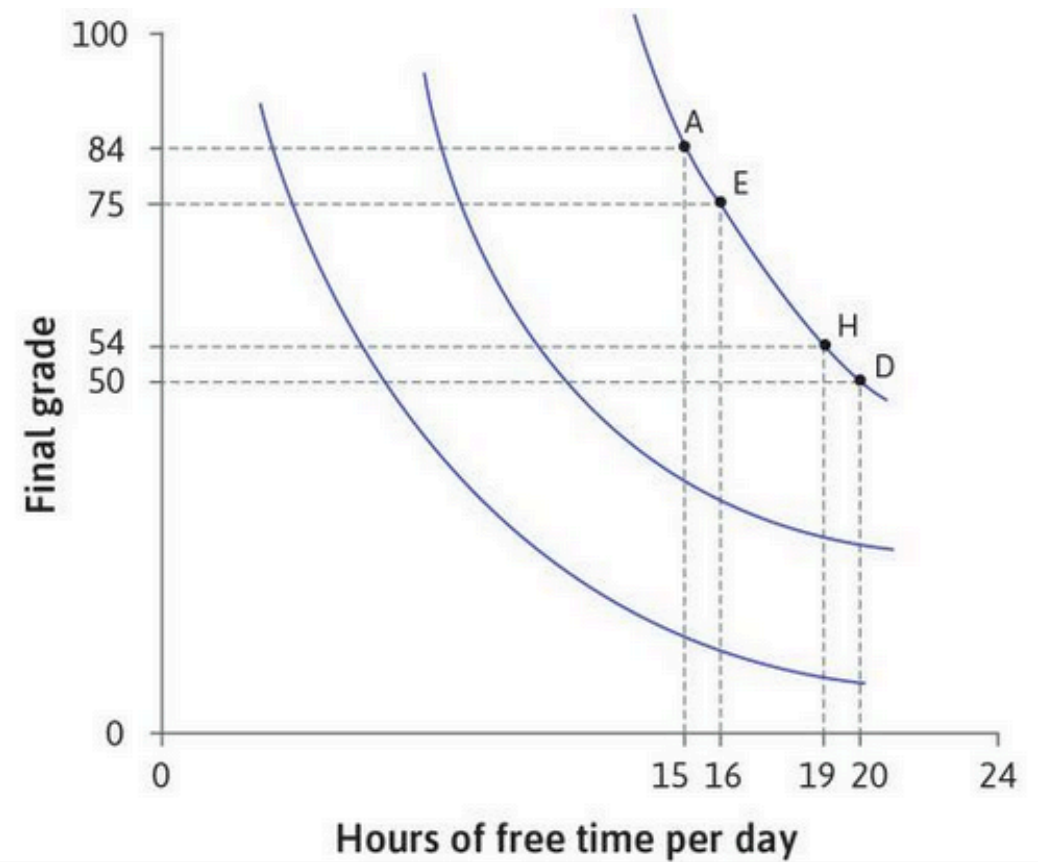


OF PIZZAS PER WEEK

**Slope of indifference curve =
marginal rate of substitution (MRS)**



MRS at A = 9



MRS at H = 4

INDIFFERENCE CURVES

$$u = xy$$

$$u = \sqrt{xy}$$

$$u = x^2y^2$$

$$u = x^2y$$

MAXIMIZING UTILITY

Marginal rate of substitution (MRS)

Theoretical tradeoff between inputs

Slope of indifference curve

$$MRS = \frac{dy}{dx} = \frac{\Delta y}{\Delta x} = \frac{P_x}{P_y} = \frac{MU_x}{MU_y} = \frac{\partial u / \partial x}{\partial u / \partial y}$$

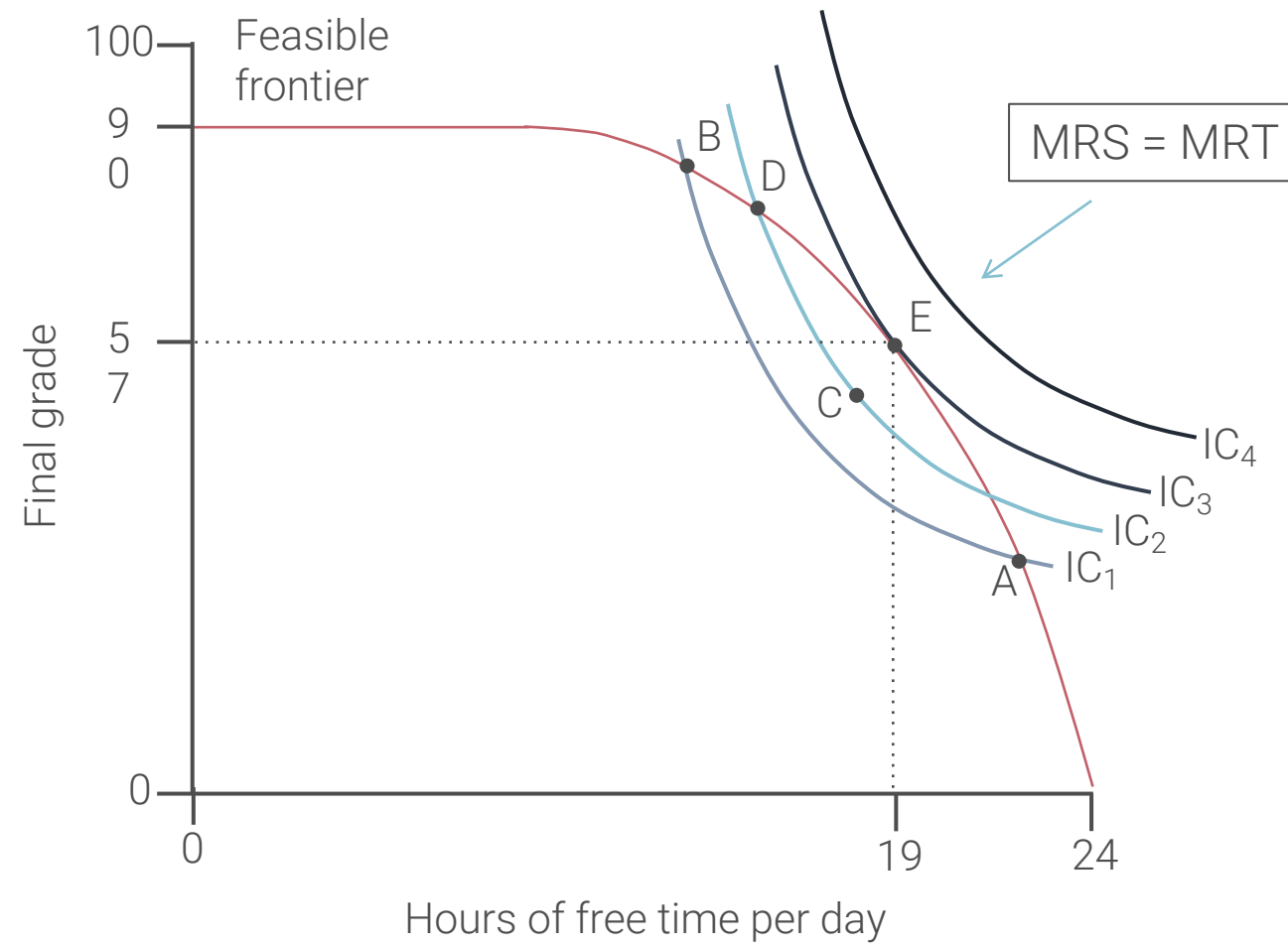
Marginal rate of transformation (MRT)

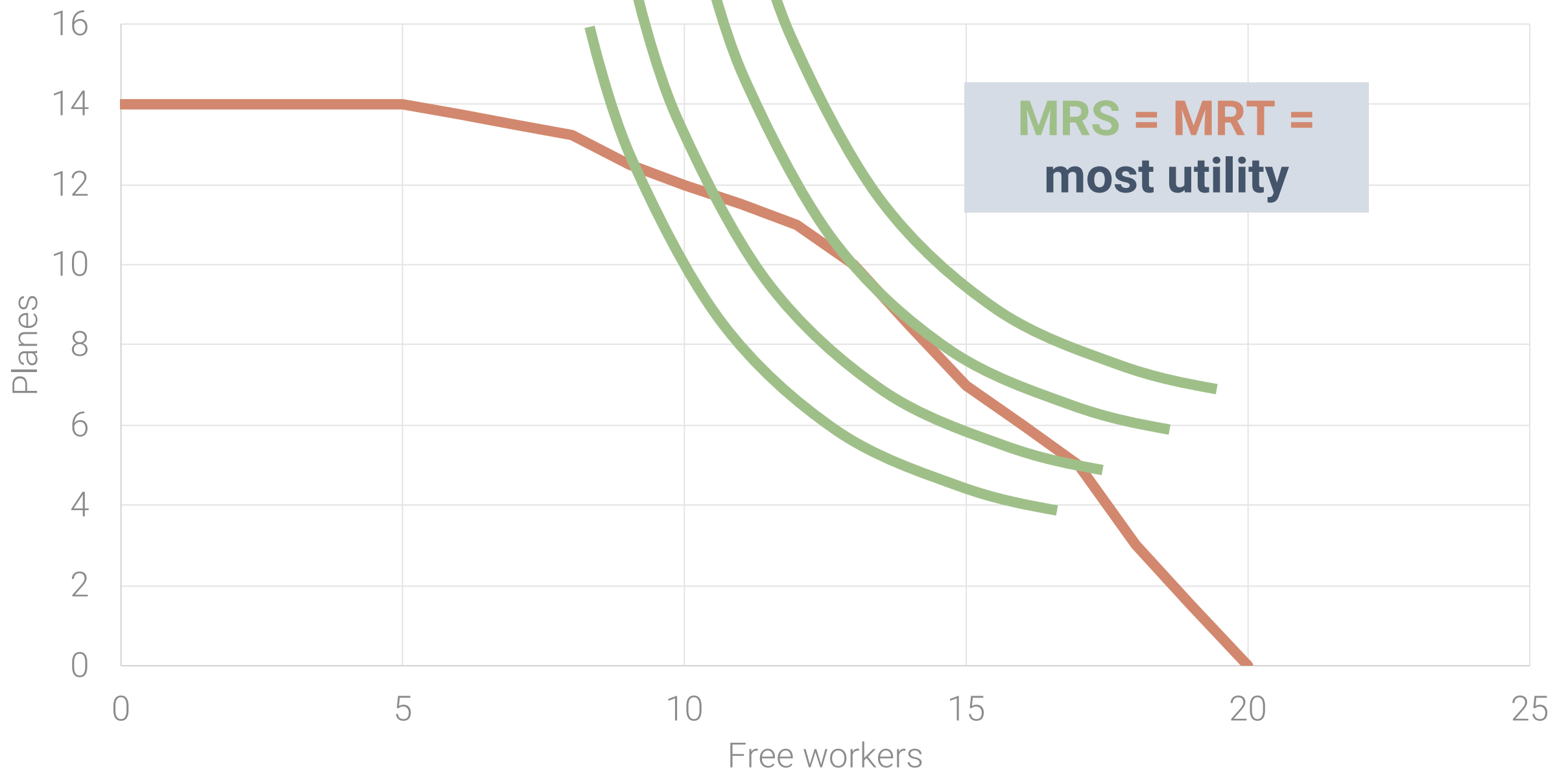
Actual tradeoff between inputs
constrained by feasible frontier

Slope of feasible frontier

**What's the best number of
workers to use / planes to make?**

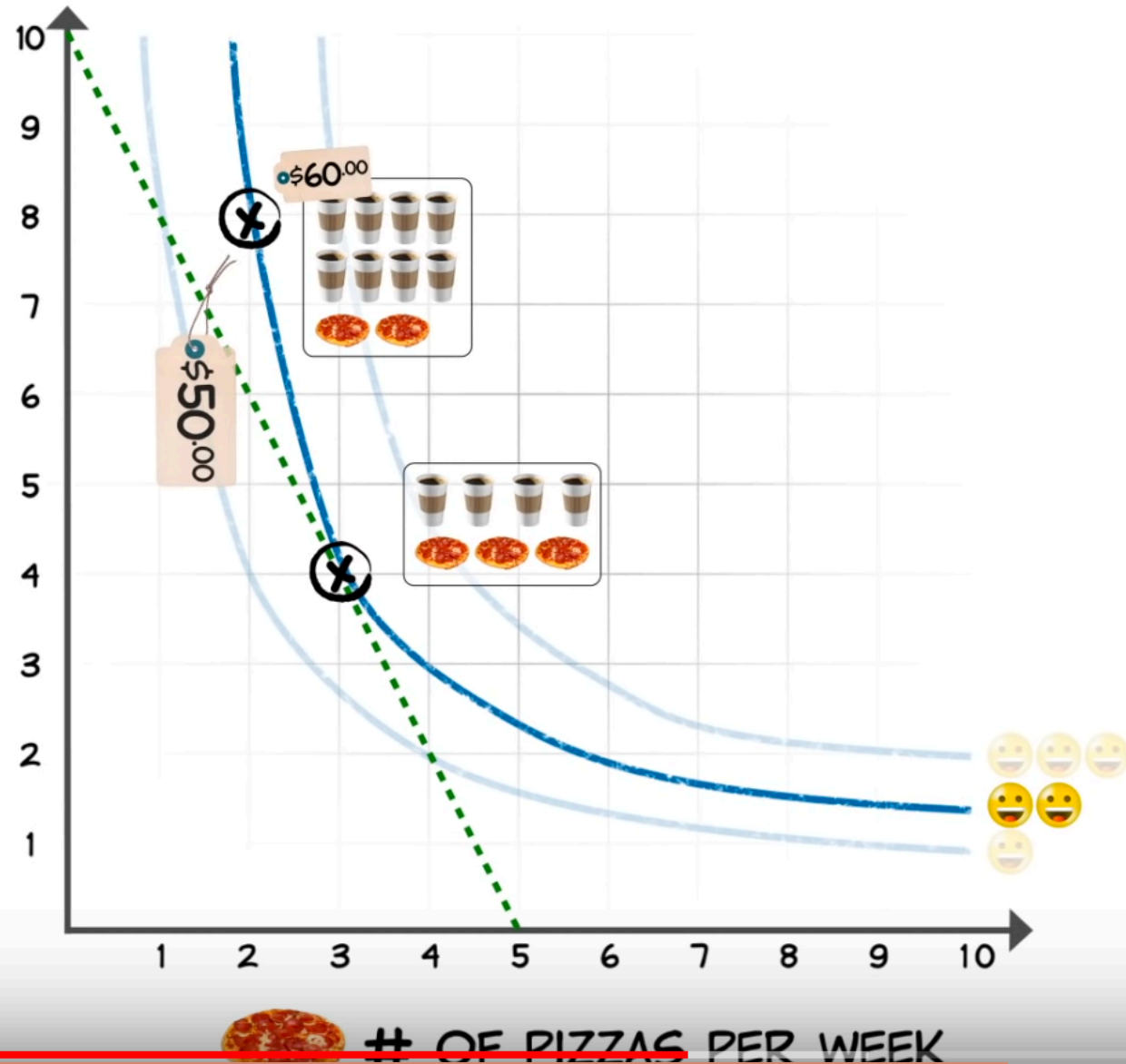
**What's the best combination of
hours studied / free time?**








CUPS OF
COFFEE
PER WEEK



OF PIZZAS PER WEEK



4:06 / 6:28

<https://www.youtube.com/watch?v=MXlgp-P-FeY>



UTILITY MAXIMIZATION

0. Plot indifference curve

1. Figure out feasible set or MRT
(budget line)

2. Use calculus and prices to figure out ideal MRS

$$(\Delta y / \Delta x = \text{price } x / \text{price } y = MU_x / MU_y)$$

3. MRT = MRS and solve for x and y

Waffles (x)

\$1

Calzones (y)

\$2

Utility

$$u = xy$$

Budget

\$20